

# Senator Bart Davis's - Lessons Learned in Public Service -

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1. Talk *to* each other. Talk *with* each other. Don't talk *at* each other.
2. Just because you think it, doesn't mean you should say it.
3. Give others the benefit of the doubt. Assume honest and healthy motives.
4. You can't respect another's point of view, disrespectfully.
5. The devil is in the details. Most people don't know the details.
6. Even dear friends and allies disagree.
7. Speak positively about others behind their back.
8. Remember, no good deed goes unpunished, but retribution is wrong!
9. Most people like peace and order. Some prefer chaos.
10. Principles learned at the church house apply at the statehouse.
11. Pick apart issues; don't pick apart people!
12. Process matters! Allow the process to work. Do not work the process.
13. Only I can fully represent my position.
14. Sometimes I just need to say it more than you need to hear it.
15. The end does *not* justify the means.
16. Just because you like the bill's sponsor doesn't mean you have to like their bill.
17. Reply to the courteous email the sender *should* have written, not the sharp and unpleasant email *actually* sent.
18. Decide for yourself. Herd mentality provides only temporary shelter.
19. Remember, others' anger is a secondary emotion. *Discern* and *value* their primary concern. Then focus your efforts there.
20. It takes more *courage* to stand up to your friends than to your enemies.